

## Tender specifications

### Attached to the Invitation to tender

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## Invitation to tender No EMSA/OP/18/2017 for Network Infrastructure and systems equipment and services (NISES 2017)

### 1. Introduction

The European Maritime Safety Agency (EMSA) was established under Regulation (EC) No 1406/2002 of the European Parliament and of the Council for the purpose of ensuring a high, uniform and effective level of maritime safety. Among its tasks, the Agency operates a set of Maritime Applications for vessel tracking, port state control formalities, training to seafarers, oil spill pollution's early detection.

### 2. Objective, scope and description of the contract

This procurement will result in the award of a **Multiple Framework IT Contract with re-opening of competition**.

The purpose of this procurement is to establish an acquisition channel for data centre equipment, software and associated services. This includes servers; storage; network; security technologies; virtualisation software; base operating systems; cloud-based services. This will enable EMSA to acquire new equipment (in the form of new purchases, upgrades, and upgrades with trade-in of old technology); extend maintenance on its existing equipment; procure cloud-based resources and support services, as well as consultancy and operational services relating to the setup, configuration and support of this equipment.

In this respect, tenderers are requested to:

- Declare that they are authorised resellers for a minimum of four (4) of the vendors listed under point 2.1 (primary vendor list) filling Appendix 1;
- Complete and submit the prices for professional services in Appendix 2;
- Additionally, tenderers are requested to declare any other vendor in the area of Datacentre providing servers, storage systems, network and security equipment or software, not detailed under point 2.1 of this document, for which they are authorised resellers too, filling Appendix 3. EMSA may decide to request hardware, software and services from any current and future vendor in the area of this tender.

#### 2.1 Hardware, software and associated services supply

The primary vendor list is defined taking into account the current EMSA install base in terms of servers, storage systems, and network and security equipment for the Datacentre.

Tenderers should be able to supply as a minimum the products of four (4) of the vendors in this **primary vendor list**:

- a) Nutanix;
- b) Netapp;
- c) CISCO;
- d) Checkpoint;

- e) F5;
- f) Oracle Exadata and related components;
- g) APC (Schneider Electric);

For a minimum of four (4) of the above primary vendors, the tenderer must be an authorised reseller of the brand, able to **offer hardware, software, maintenance, support, software subscriptions, delivery, installation and assembly services, professional consultancy**.

Optionally, tenderers can also supply the products and associated services of any other vendor in the area of Datacentre providing servers, or storage systems, or network and security equipment, or software, provided that the tender represents an authorised reseller of these brands. A non-exhaustive list of other vendors whose technologies, products or software are currently used by the EMSA datacentre is reported below (**optional vendor list**):

- a. VMware;
- b. Microsoft;
- c. Red Hat;
- d. Commvault;
- e. RSA;
- f. Splunk;
- g. Fortinet;
- h. HP Enterprise;
- i. Palo Alto;
- j. similar and future brands operating in the area of Datacentre.

All the equipment and professional services under this Contract shall be delivered in the EMSA Datacentres either in Lisbon or Madrid.

## **2.2 Contract modalities**

When drawing up a bid, the tenderer should bear in mind the terms of the draft Framework IT Contract (including the model Order Form and Specific Contracts).

EMSA may, before the contract is signed, cancel the award procedure without the tenderers being entitled to claim any compensation.

The contract will be designed as follows:

The contract is a "Multiple Framework IT Contract with reopening of competition".

The purpose of this contractual form is to put contractors into competition at later stages. The Framework Contracts, as the result of the present procurement procedure will be awarded to successful tenderers without any declared or effective priority or ranking amongst the contractors.

EMSA, as the contracting authority, will conclude Framework Contracts with at least three (3) contractors. In the event that a Multiple Framework Contract cannot be awarded to at least three (3) contractors, EMSA may decide to conclude the Multiple Framework Contract with two (2) contractors only.

The terms of the Framework Contracts will be the same for each contractor. When preparing the offers tenderers must take into consideration the conditions laid down in the draft Framework Contract and its annexes. Submitting an offer means that tenderers accept them (see point 6 of the invitation to tender).

### **2.3 Implementation with order forms or specific contracts**

The present tender specifications for awarding Framework Contracts set out a general description of the tasks. According to the detailed needs, when EMSA would like to purchase specific supplies (or associated services), a '*Request for offer with reopening of competition*' will be sent (by email) to all Contractors of the Multiple Framework Contract specifying the following:

- supplies or services needed;
- the deadline for submitting a specific offer;
- the terms of reference for the service to be provided (if applicable);
- the deliverables to be provided (if applicable);
- the duration of the service and the performance deadlines (if applicable);
- the number of meetings between EMSA and the contractor (if applicable);
- the exact form of reporting (if applicable);
- the payment instalments (if applicable).

Within the deadline specified in the request for offers, the contractors shall provide EMSA with a written specific offer (by email).

In case the contractor does not provide any answer according to the deadline specified, it is considered that the contractor is not in the position to make a specific offer.

EMSA will examine the specific offers received, and the Specific Contract/Order Form shall be awarded in accordance with the award criteria stated in Point 15.2 of these Tender Specifications.

EMSA may, before the contract is signed, cancel the award procedure without the tenderers being entitled to claim any compensation.

Two types of requests are foreseen under this Framework Contract, for which two different contract forms and sets of award criteria will be used:

#### **Products:**

To purchase one or more products from either the primary or optional vendor list in the case where no options are given and EMSA is able to specify the required product list in all its most relevant details. Example: "14x Netapp disks model XYZ with installation", or "512 GB of RAM model DIMM 2600Mhz XYZ" or "server model HP DL 380 G8 with 2x processors Intel X5570 and 512GB of RAM and 2TB of local disSk and 2x 10Gbps NIC

XYZ” or “1 year CISCO Smartnet support and maintenance renewal for CISCO Catalyst 6500 serial number XYZ”.

This request is implemented through Order Form. Only price will be considered for the award.

### **Projects:**

To purchase a project which includes the delivery of a complex solution with or without associated services like consultancy, installation, hand-over training. The objectives and target specifications are clearly defined at the outset but details about the required products may not be fully provided as different proposals and combinations of products and brands meeting the objectives and target specifications can be accepted.

This request is implemented through either Specific Contract or Order Form. A combination of price and quality will be considered for the award.

EMSA will examine the specific offers received, and the Order Form or Specific Contract will be awarded in accordance with the award criteria stated in Point 15.2 of these Tender Specifications.

### **3. Contract management responsible body**

EMSA– Unit A. 3, in charge of Operations Support, will be responsible for managing the contract.

### **4. Project Planning**

The projects will be addressed individually according to the specifications of the reopening of competition.

### **5. Timetable**

The Framework Contract will have a maximum duration of 6 (six ) years. The estimated date for signature of the contract is November 2017.

The estimated date for the start of the service, i.e. launch of the first specific contract(s) or order form(s) is November 2017.

### **6. Estimated Value of the Contract**

The maximum budget available for this contract is **EUR 11 000 000 excluding VAT**.

### **7. Terms of payment**

Payments shall be issued in accordance with the provisions of the **draft Multiple Framework IT Contract** available in the Procurement Section under the call for tender **EMSA/OP/18/2017** on EMSA’s website ([www.emsa.europa.eu](http://www.emsa.europa.eu)).

### **8. Terms of contract**

When drawing up a bid, the tenderer should bear in mind the terms of the draft Multiple Framework IT Contract.

## 9. Financial guarantees

Not applicable.

## 10. Subcontracting

If the tenderer intends to either subcontract part of the work or realise the work in co-operation with other partners he shall indicate in his offer which part will be subcontracted, as well as the name and qualifications of the subcontractor or partner. It should be noted that the overall responsibility for the work remains with the tenderer.

The tenderer must provide required evidence for the exclusion and selection criteria on its own behalf and, when applicable, on behalf of its subcontractors. The evidence for the selection criteria on behalf of subcontractors must be provided where the tenderer relies on the capacities of subcontractors to fulfil selection criteria. The exclusion criteria will be assessed in relation to each economic operator individually. Concerning the selection criteria, the evidence provided will be checked to ensure that the tenderer and its subcontractors as a whole fulfil the criteria.

## 11. Requirements as to the tender

Bids can be submitted in any of the official languages of the EU. However, as the main working language of the Agency is English, bids should preferably be submitted in English and should in particular include an English version of the documents requested under points 14.5.2 and 15 of the present tender specifications.

The tenderer must comply with the minimum requirements provided for in these tender specifications. This includes compliance with applicable obligations under environmental, social and labour law established by Union law, national law and collective agreements or by the international environmental, social and labour law provisions listed in Annex X to Directive 2014/24/EU of the European Parliament and of the Council.<sup>1</sup>

The tenderer shall complete the Tenderer's Checklist.

If the tenderer intends to either subcontract part of the work or realise the work in co-operation with other partners (Joint Offers) he shall indicate it in his offer by completing the form "Information regarding joint offers and subcontracting".

The tender must be presented as follows and must include:

- a) **A signed letter** indicating the name and position of the person authorised to sign the contract and the bank account to which payments are to be made.
- b) **The Financial Form** completed, signed and stamped. This document is available on the Procurement Section (Financial Form) of EMSA's website ([www.emsa.europa.eu](http://www.emsa.europa.eu)).
- c) **The legal Entity Form** completed, signed and stamped along with the requested accompanying documentation. This document is available on the Procurement Section (Legal Entity Form) of EMSA's website ([www.emsa.europa.eu](http://www.emsa.europa.eu)).

Tenderers are exempt from submitting the Legal Entity Form and Financial Form requested if such a form has already previously been completed and sent either to EMSA or any EU Institution. In this case the tenderer

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<sup>1</sup> Directive 2014/24/EU of the European Parliament and of the Council of 26 February 2014 on public procurement and repealing Directive 2004/18/EC (OJ L 94, 28.3.2014, p. 65).

should simply indicate on the cover letter the bank account number to be used for any payment in case of award.

**Part A:** All the information and documents required by the contracting authority for the appraisal of tenders on the basis of the points **10, 13, 14.2 and 14.6** of these specifications (part of the exclusion criteria).

**Part B:** All the information and documents required by the contracting authority for the appraisal of tenders on the basis of the **Economic and Financial capacity** (part of the Selection criteria) set out under point **14.4** of these specifications.

**Part C:** All the information and documents required by the contracting authority for the appraisal of tenders on the basis of the **Technical and professional capacity** (part of the Selection Criteria) set out under point **14.5** of these specifications.

**Part D:** All the information and documents required by the contracting authority for the appraisal of tenders on the basis of the **Award Criteria** set out under point **15** of these specifications.

**Part E:** Setting out **prices** in accordance with **point 12** of these specifications.

## 12. Price

- a) Prices for Network Infrastructure and systems equipment and services (NISES 2017) shall include "Maximum Prices for Operational Services and Consultancy" - a price list of Appendix 2. Appendix 2 must be duly completed. The prices shall be all inclusive (i.e. travel, delivery and transportation cost should be included in the price). Appendix 2 shall also represent a binding maximum pricelist for consultancy. Therefore, in subsequent specific offers, the price for consultancy cannot exceed the maximum indicated in Appendix 2. However the price may be lower.
- b) Prices must be quoted in Euro.
- c) Prices must be fixed amounts, non-revisable and remain valid for the duration of the contract.
- d) Under Article 3 and 4 of the Protocol on the privileges and immunities of the European Union, EMSA is exempt from all duties, taxes and other charges, including VAT. This applies to EMSA pursuant to the Regulation (EC) No 1406/2002. These duties, taxes and other charges can therefore not enter into the calculation included in the bid. The amount of VAT must be shown separately.

## 13. Joint Offer

Groupings, irrespective of their legal form, may submit bids. Tenderers may, after forming a grouping, submit a joint bid on condition that it complies with the rules of competition. Such groupings (or consortia) must specify the company or person heading the project and must also submit a copy of the document authorising this company or person to submit a bid.

Each member of the consortium must provide the required evidence for the exclusion and selection criteria. The exclusion criteria will be assessed in relation to each economic operator individually. Concerning the selection criteria the evidence provided by each member of the consortium will be checked to ensure that the consortium as a whole fulfils the criteria.

If awarded, the contract will be signed by the person authorised by all members of the consortium. Tenders from consortiums of firms or groups of service providers, contractors or suppliers must specify the role, qualifications and experience of each member or group.

## **14. Information concerning the personal situation of the tenderer and information and formalities necessary for the evaluation of the minimum economic, financial and technical capacity required**

### **14.1 Legal position – means of proof required**

When submitting their bid, tenderers are requested to complete and enclose the **Legal Entity Form** and requested accompanying documentation, available in the Procurement Section (Legal Entity Form) of EMSA's website ([www.emsa.europa.eu](http://www.emsa.europa.eu)).

### **14.2 Grounds for exclusion - exclusion criteria**

To be eligible to participate in this contract award procedure, a tenderer must not be in any of the following exclusion situations:

- a) it is bankrupt, subject to insolvency or winding up procedures, its assets are being administered by a liquidator or by a court, it is in an arrangement with creditors its business activities are suspended or it is in any analogous situation arising from a similar procedure provided for under national legislation or regulations;
- b) it is subject to a final judgement or a final administrative decision establishing that it is in breach of its obligations relating to the payment of taxes or social security contributions in accordance with the law of the country in which it is established, with those of the country in which the contracting authority is located or those of the country of the performance of the contract ;
- c) it is subject to a final judgement or a final administrative decision establishing that it is guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the person belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes wrongful intent or gross negligence, including, in particular, any of the following:
  - i. fraudulently or negligently misrepresenting information required for the verification of the absence of grounds for exclusion or the fulfilment of selection criteria or in the performance of a contract;
  - ii. entering into agreement with other persons with the aim of distorting competition;
  - iii. violating intellectual property rights;
  - iv. attempting to influence the decision-making process of the contracting authority during the award procedure;
  - v. attempting to obtain confidential information that may confer upon it undue advantages in the award procedure ;
- d) it is subject to a final judgement establishing that the person is guilty of any of the following:
  - i. fraud
  - ii. corruption
  - iii. participation in a criminal organisation
  - iv. money laundering or terrorist financing
  - v. terrorist-related offences or offences linked to terrorist activities
  - vi. child labour or other forms of trafficking in human beings as defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council
- e) the person has shown significant deficiencies in complying with the main obligations in the performance of a contract financed by the Union's budget, which has led to its early termination or to the application of liquidated damages or other contractual penalties, or which has been discovered following checks, audits or investigations by an Authorising Officer, OLAF or the Court of Auditors;



- f) it is subject to a final judgement or a final administrative decision establishing that the person has committed an irregularity within the meaning of Article 1(2) of Council Regulation (EC, Euratom) No 2988/95
- g) for the situations of grave professional misconduct, fraud, corruption, other criminal offences, significant deficiencies in the performance of the contract or irregularity, the applicant is subject to:
  - i. facts established in the context of audits or investigations carried out by the Court of Auditors, OLAF or internal audit, or any other check, audit or control performed under the responsibility of an authorising officer of an EU institution, of a European office or of an EU agency or body;
  - ii. non-final administrative decisions which may include disciplinary measures taken by the competent supervisory body responsible for the verification of the application of standards of professional ethics;
  - iii. decisions of the ECB, the EIB, the European Investment Fund or international organisations;
  - iv. decisions of the Commission relating to the infringement of the Union's competition rules or of a national competent authority relating to the infringement of Union or national competition law; or
  - v. decisions of exclusion by an authorising officer of an EU institution, of a European office or of an EU agency or body.

### **14.3 Legal and regulatory capacity – Selection criteria**

14.3.1 Requirements: The tenderer must have the legal and regulatory capacity to pursue the professional activity needed for performing the contract.

14.3.2 Evidence: the completed Legal Entity Form and requested accompanying documentation (see point 14.1 above).

### **14.4 Economic and financial capacity – Selection criteria**

14.4.1 Requirements:

a) The tenderer must be in a stable financial position and must have the economic and financial capacity to perform the contract

14.4.2 Evidence:

- a) Financial statements or their extracts for the last **three years** for which accounts have been closed.
- b) Statement of the overall turnover and, where appropriate, turnover relating to the relevant services, in the scope of the four core technologies for **the last three** financial years available.
- c) Tenderers are exempt from submitting the documentary evidence if such evidence has already been completed and sent to EMSA for the purpose of another procurement procedure and the provided documents are up-to-date. In this case the tenderer should simply indicate on the cover letter the procurement procedure where the evidence has been provided.
- d) If, for some exceptional reason which EMSA considers justified, a tenderer is unable to provide one or other of the above documents, he may prove its economic and financial capacity by any other document which EMSA considers appropriate. In any case, EMSA must at least be notified of the exceptional reason and its justification in the tender. EMSA reserves the right to request at any

moment during the procedure any other document enabling it to verify the tenderer's economic and financial capacity.

#### **14.5 Technical and professional capacity – Selection criteria**

##### **14.5.1 Requirements:**

- a) The bidder must have as a minimum the level of certification / partner level with four of the vendors in the primary vendor list. The minimum required level is listed below:
- a) Nutanix = Nutanix Authorized Reseller Partners
  - b) Netapp = NetApp Services Certified Partner
  - c) CISCO = Premier Certified Partner**
  - d) Checkpoint = Checkpoint 2 STARS partner
  - e) F5 = Authorized UNITY Partner, Value Added Reseller
  - f) Oracle Exadata and related hardware = Silver Partner
  - g) APC (Schneider Electric) = Registered Partner

**Please refer to the table with detailed information about certification levels attached to Tender specification “Detailed certification levels for primary vendors”**

##### **14.5.2 Evidence:**

- a) The bidder must provide evidence either in the form of a certificate or URL /link to the vendor site stating the level of partnership **for a minimum of the four vendors in the primary vendor list.**

## 14.6 Declaration of Honour

For this purpose the Declaration of Honour available on the Procurement Section of EMSA's website ([www.emsa.europa.eu](http://www.emsa.europa.eu)) shall be completed and signed.

Please note that **only upon request** and within the time limit set by EMSA the tenderer shall provide information on the persons that are members of the administrative, management or supervisory body, as well as the following evidence concerning the tenderer or the natural or legal persons which assume unlimited liability for the debt of the tenderer:

For exclusion situations described in (a), (c), (d) or (f) of point 14.2 above, production of a recent extract from the judicial record is required or, failing that, an equivalent document recently issued by a judicial or administrative authority in the country of establishment of the tenderer showing that those requirements are satisfied.

For the exclusion situation described in (a) or (b) of point 14.2 above, production of recent certificates issued by the competent authorities of the State concerned is required. These documents must provide evidence covering all taxes and social security contributions for which the tenderer is liable, including for example, VAT, income tax (natural persons only), company tax (legal persons only) and social security contributions. Where any document described above is not issued in the country concerned, it may be replaced by a sworn statement made before a judicial authority or notary or, failing that, a solemn statement made before an administrative authority or a qualified professional body in its country of establishment.

If the tenderer already submitted such evidence for the purpose of another procedure, its issuing date does not exceed one year and it is still valid, the person shall declare on its honour that the documentary evidence has already been provided and confirm that no changes have occurred in its situation.

If the tenderer is a legal person, information on the natural persons with power of representation, decision making or control over the legal person shall be provided only upon request by the contracting authority.

When the tenderer to be awarded the contract has already submitted relevant evidence to EMSA, it remains valid for 1 year from its date of submission. In such a case, the reference of the relevant project(s) should be mentioned and the tenderer is required to submit a statement confirming that its situation has not changed.

## 15. Award criteria

### 15.1 Criteria for the award of the framework contract:

The contract will be awarded to the tenderer who submits the most economically advantageous bid (the one with highest score) based on the following quality criteria and their associated weightings:

1. Quality criterion 1 ( $W_1 = 40\%$ ) Each additional vendor certification on the primary vendor list (appendix 1).
2. Quality criterion 2 ( $W_2 = 20\%$ ) Each additional vendor certification on the optional vendor list (appendix 3)

and the price criterion and associated weighting:

3. Price of the bid ( $W_{Price} = 40\%$ ) The sum of prices per profile per 1 consultancy day (appendix 2).

For all bids evaluators will give marks between 0-10 (half points are possible) for each quality criterion.

The score is calculated as

$$S = SQ + SP$$

where:

The average quality for quality criterion  $i$  is

$$Q_i = \frac{1}{\text{number of evaluators}} * \sum_{\text{evaluator}} \text{mark of the evaluator for quality criterion } i$$

The overall weighted quality is

$$Q = \sum_i Q_i * W_i$$

The score for quality is

$$SQ = \frac{Q}{Q \text{ of the bid with highest } Q} * 100 * \sum_i W_i$$

The score for price is

$$SP = \sum_i \frac{\text{lowest Price}_i \text{ of all bids}}{\text{Price}_i} * 100 * W_{Price_i}$$

Only bids that have reached a minimum of 60 % for  $Q_1$ , will be taken into consideration when calculating the score for quality  $SQ$ , score for price  $SP$  and score  $S$ .

## 15.2 Criteria for the award of specific contracts and order forms:

As regards the implementation of the Multiple Framework Contracts with reopening of competition, the following award criteria are set to determine the best offer to which a Specific Contract or Order Form will be awarded:

- 1) In the case of an Order Form for "Products":
  - a. the cheapest price.
- 2) In the case of a Specific Contract or Order Form for "Projects":
  - a. 60% price

- b. 40% quality, demonstrated by the technical specifications and characteristics of the proposed equipment, of the overall solution and its architecture, of the implementation plan, of the handover and training on the solution to the EMSA staff.

Each specific offer will be assessed in terms of the best overall price/quality ratio. The specific contract or order form will be awarded to the tenderer who submits the most economically advantageous bid (those with highest score) based on the above mentioned quality criteria and their associated weightings.

For all bids evaluators will give marks between 0-10 (half points are possible) for each quality criterion.

The score is calculated as

$$S = SQ + SP$$

where:

The average quality for quality criterion  $i$  is

$$Q_i = \frac{1}{\text{number of evaluators}} * \sum_{\text{evaluator}} \text{mark of the evaluator for quality criterion } i$$

The overall weighted quality is

$$Q = \sum_i Q_i * W_i$$

The score for quality is

$$SQ = \frac{Q}{Q \text{ of the bid with highest } Q} * 100 * \sum_i W_i$$

The score for price is

$$SP = \sum_i \frac{\text{lowest Price}_i \text{ of all bids}}{\text{Price}_i} * 100 * W_{\text{Price}_i}$$

Only bids that have reached a minimum of 60 % for  $Q_1$ . will be taken into consideration when calculating the score for quality  $SQ$ , score for price  $SP$  and score  $S$ .

Only bids that have reached a minimum of 60 % for the score  $S$  will be taken into consideration for awarding the contract.

The offers for both products and projects requests must respect the conditions stated in the Framework contract (including Annex V – Tenderer's offer).

## **16. Rejection from the procedure**

Contracts will not be awarded to tenderers who, during the procurement procedure, are in one of the following situations:

- a) are in an exclusion situation;
- b) have misrepresented the information required as a condition for participating in the procedure or have failed to supply that information;
- c) were previously involved in the preparation of procurement documents where this entails a distortion of competition that cannot be remedied otherwise.

## **17. Intellectual Property Right (IPR)**

Please consult the draft contract for IPR related clauses.

If the results are not fully created for the purpose of the contract this should be clearly pointed out by the tenderer in the tender. Information should be provided about the scope of pre-existing rights, their source and when and how the rights to these rights have been or will be acquired.

In the tender all quotations or information originating from other sources and to which third parties may claim rights have to be clearly marked (source publication including date and place, creator, number, full title etc.) in a way allowing easy identification.

**APPENDIX 1****EMSA/OP/18/2017****Primary vendor list**

Tenderers are requested to complete the following table providing their level of partnership as authorised reseller of each brand.

Date (DD/MM/YY)	
Signature	

**PRIMARY VENDOR LIST**

VENDOR	LEVEL OF PARTNERSHIP AS AUTHORISED RESELLER
NUTANIX	
NETAPP	
CISCO	
CHECKPOINT	
F5	
ORACLE Exadata and related hardware	
APC (Schneider Electric)	

**APPENDIX 2****EMSA/OP/18/2017****Maximum Prices for Operational Services and Consultancy**

Tenderers are requested to complete the following mandatory price list.

These prices will apply to any area of expertise under this Tender, for a senior and a junior profile.

This price list will represent a binding maximum price under the Contract.

<b>Tenderer</b>			
<b>Date (DD/MM/YY)</b>			
<b>Signature</b>			
<b>OPERATIONAL SERVICES &amp; CONSULTANCY</b>			
<b>Consultancy</b>	<b>Net Prices</b>	<b>Comments</b>	
1 day professional consultancy of a senior profile - Lisbon			
1 day professional consultancy of a junior profile - Lisbon			
1 day professional consultancy of a junior profile - Madrid			
1 day professional consultancy of a senior profile - Madrid			
<b>Total</b>			



### APPENDIX 3

**EMSA/OP/18/2017**

Optional vendor list
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**Tenderers are requested to complete the following optional vendor list, with all the other brands in the area of Datacentre equipment and services for which the Tenderer is an authorised reseller.**

Tenderer

Date (DD/MM/YY) \_\_\_\_\_

**Signature**

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[illegible]